

Case Study: Legal Industry

Partnering with DartPoints Enables MGC to Meet Clients' Security Guidelines



Summary

Security and technology requirements met through partnership with DartPoints

Critical business systems and data hosted in DartPoints' stable, secure environment

MGC's IT team is able to focus their time and talents on business value drivers

Results

" I would recommend DartPoints to my industry peers because of the tremendous value we get out of our partnership, especially the security enhancements that DartPoints provides. Without their partnership, we wouldn't be able to meet the security guidelines many of our clients require which would result in lost revenue."

Roland Hundley
Director of IT at MGC

The Client

McAngus Goudelock & Courie is an insurance defense law firm based in Columbia, SC. The metrics-driven firm is comprised of over 200 attorneys and 16 offices located across the Southeast. MGC's team of legal professionals provide counsel to clients in all aspects of workers' compensation, litigation and employment law.

Challenge

MGC was facing significant capital expenditures in order to equip their data center with a new generator and upgrade their heating and cooling system. Billing by the hour as most law firms do, MGC knows just how expensive the cost of downtime would be to their business, but the costs associated with running a data center at the level of uptime they require is also very high. Therefore, they decided to outsource their IT infrastructure to a data center services provider. Many of the firm's clients have strict technology and security requirements, and these must be fulfilled via MGC's data center provider. Their provider must also deliver a stable environment for MGC to house their critical business systems and protect their critical legal documents while adhering to industry retention guidelines.

Solution

MGC wanted a data center provider who was close by and had a great reputation. Fortunately, DartPoints was within just 10 miles of the firm's Columbia headquarters and came highly recommended by several of their peers. The firm chose DartPoints' Columbia, SC data center to house their production environment and DartPoints' Greenville facility for their disaster recovery site. DartPoints' SOC compliance, 24/7 on-site staff and physical security controls check all the boxes for the security guidelines the firm's clientele requires. The DartPoints data center provides a stable environment for MGC to host all critical components of the firm's daily operation, including their case management system, digital legal documents, email, billing system, phone system and Virtual Desktop Infrastructure (VDIs). By replicating their data and applications to DartPoints' Greenville facility, MGC has a reliable disaster recovery solution to ensure that critical legal documents are protected and retained for the required seven-year retention period or, in some cases, for a lifetime.

Results

The move to DartPoints saved the firm countless man hours since they no longer need to worry about maintaining the heating, cooling and power an in-house data center requires. The IT team at MGC has been able to focus their time and talents on applications that help the firm deliver better legal services to their clients.

